



# GET MORE FROM VIRTUALIZATION

Strategies and Tools for Performance Management,  
Capacity Planning, and Readiness Assessments

## Sample Chalk Talk Typical Agenda

- Introductions
- Understand Your Current Business
  - Overview of what you do
  - Current state and how you arrived at this point
  - Compliance and regulatory requirements
  - Locations
- Understand Your Current Environment
  - Pain points
  - What works well
  - Physical/virtual servers
  - Networking technologies (switches, firewalls, wireless)
  - Storage management
  - Key applications
  - Upgrade cycle
  - Disaster recovery and business continuity plans
  - Support for infrastructure and users
  - Other
- Where Would You Like To Go
  - Required actions from the Company's Business Plan
  - Desired actions to assist the business meet its goals
  - Actions needed to keep IT running smoothly
  - Compliance actions
- High Level Recommendation Discussion

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